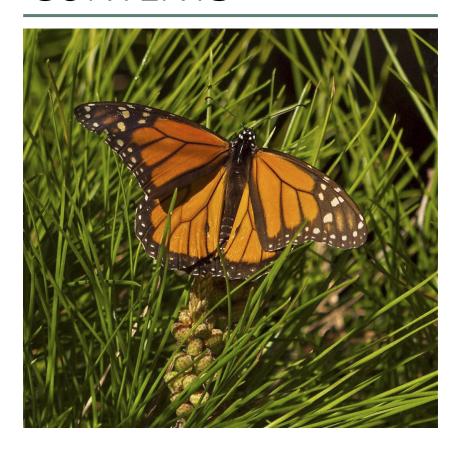


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MISSION

Our mission is to protect and sustain the diversity of life and the beauty of the Fiscalini Ranch Preserve for everyone.

VISION

Our vision is a thriving, everlasting coastal habitat that nurtures wonder and appreciation for generations to come.



MESSAGE FROM MARK LARSEN, BOARD CHAIRPERSON

Approximately 20 years ago Cambrians united to purchase the Fiscalini Ranch Preserve. The Ranch's new owner, the Cambria Community Services District (CCSD), granted a conservation easement over the Ranch to Friends of the Fiscalini Ranch Preserve (FFRP) shortly thereafter, thereby requiring FFRP to protect the Ranch's conservation and environmental values for future generations. Since then, CCSD and FFRP have worked together to provide free public use and enjoyment of what many called the "Jewel of the Central Coast." Responsibility for the Ranch and prioritizing public access, is serious business. As of this writing, for example, CCSD and FFRP have taken the steps necessary to keep the Ranch open for the public's use and enjoyment while "social distancing" protocols are being observed arising from the COVID-19 virus and surrounding public parks and beaches remain closed.



FFRP manages the Ranch for runners and walkers in the thousands every year and conducts docent presentations for students and adults. FFRP volunteers manually remove invasive plants and restore native plants to improve the Ranch's natural habitat. Within the last year, proactive measures have been implemented to lessen the danger of fire presented by the Ranch's urban forest.

FFRP estimates it will take an endowment several times its current net worth to fund Ranch preservation in the future. FFRP is kicking off a development campaign focused upon its 20th anniversary to begin closing the gap between its current holdings and the assets required to maintain the Ranch. The task at hand is daunting. FFRP highly values memberships, donations, volunteers and a vision for the future that secures adequate funding to protect and preserve the Ranch for perpetuity. I invite you to join us.

MESSAGE FROM KITTY CONNOLLY, EXECUTIVE DIRECTOR

For many years I have been a fan of Fiscalini Ranch Preserve, well before I knew about the work of FFRP. As a long-time visitor to Cambria, I always made sure walking the Ranch was on my itinerary. Clearly, someone had gone out of their way to make sure visitors like me could enjoy the beauty of Central California with ease: signs pointed the way, well-maintained trails invited exploration, lovely benches invited rest, and a splendid boardwalk brought me to spectacular vistas.

Little did I know that all this hospitality and botanic diversity was the work of Friends of the Fiscalini Ranch Preserve volunteers and Cambria Community Services District staff. Twenty years of work, at that. I have since learned that head-high weeds once clogged the marine terrace, the forest had been in retreat, and there was only an ad hoc system of trails.



A visit to the FFRP office, where I met the now-retired Executive Director Jo Ellen Butler, opened my eyes to the suite of educational and conservation programs that support the Ranch. These programs are only possible because of your generous donations, memberships, and volunteerism. Thank you.

I feel so fortunate to be joining FFRP on the 20th anniversary of the preservation of the Ranch. We have so much to celebrate! This is also a year when access to the Ranch is a precious gift to each of us, for which we are grateful. As I look back at 2019, and further back to 2000, I am deeply impressed by the dedication and commitment shown by the Ranch's community of supporters and the dreams we share for its future.

I look forward to seeing you on the Ranch! Be well.

RESTORATION ACHIEVEMENTS

A San Luis Obispo Fire Safe Council grant supported necessary work to make the forest fire-safe and healthy.



Native plant seeds collected for expanding the forest



FOCUS ON RESTORATION

The beautiful vistas of native plants and grasslands that grace the Ranch today are the result of 20 years of relentless effort. The marine terrace and bluff were once covered with head-high mustard, thistle, fennel, and broom. Thanks to years of effort by CCSD staff and FFRP volunteers, native plants are once again providing beauty and habitat on the Ranch.

South African ice plant still covers about 2.5 acres of the bluff and yearly work parties steadily chip away at it, leaving behind habitat-rich seaside daisy, coastal bush lupine, sea pinks, and the rare and endangered compact cobweb thistle. Expanding restoration efforts is on the agenda for 2020 and beyond.

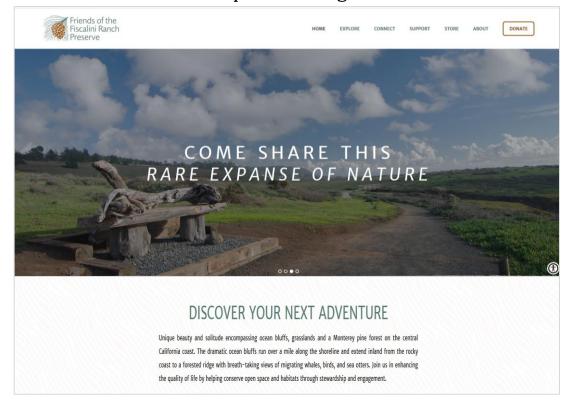


EDUCATION & OUTREACH ACHIEVEMENTS

Friends of the Fiscalini Ranch Preserve brochure translated into Spanish, thanks to a grant from The James Irvine Foundation



Premier of new Friends of the Fiscalini Ranch Preserve web site: fiscaliniranchpreserve.org



FOCUS ON EDUCATION

From guided hikes and hands-on activities for Leffingwell High School students to docent walks, FFRP reaches audiences throughout the Central Coast.

The Cambria Wildflower Show is our largest educational event. In 2019, around 600 people saw displays of 500 plants from all over northern San Luis Obispo County in the 14th show. A dedicated crew of 55 volunteers put more than 500 hours of labor into planning for the show, scouting and gathering specimens, identifying and labeling plants, setting up and taking down displays, plus answering questions during the two-day event. We look forward to its return in 2021.

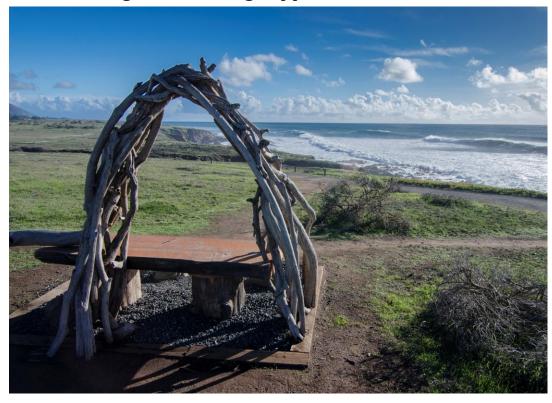


RECREATION ACHIEVEMENTS

Nearly 8 miles of trails open to the public! Community and FFRP volunteers at work.



Sixteen benches for your resting pleasure, each contributing to the lasting support of the Ranch.



FOCUS ON RECREATION

The Ranch is an integral part of life in Cambria. The village wraps itself around the Ranch and that embrace is returned with recreational opportunities from forest walks to the Cambria Dog Park.

Public access is central to the mission of Friends of the Fiscalini Ranch Preserve and so is keeping the trails in good condition. In 2019, a major project was replacing rusting hardware in the Bluff Trail boardwalk with stainless steel screws. Undertaking such physically demanding tasks bonds FFRP volunteers to each other, the Ranch, and our community.



2019 BY THE NUMBERS



62 volunteers
put in 5,382 hours =
2.6 full-time staff,
including...



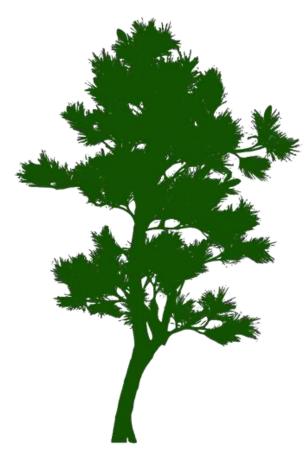
648 hours of weeding



33 docent walks offered



96,000 Mutt Mitts supplied



500 Monterey pine seedlings planted & watered

AN APPRECIATION OF JO ELLEN BUTLER

It is hard to envision the Fiscalini Ranch Preserve as we know it without recognizing a deep debt of gratitude to Jo Ellen Butler. She anchored herself with other Cambria activists (that does not have to be an oxymoron) and fought for the preservation of this land that is so precious to us all — and now will be for generations. Her passion for justice, her ability to see the complexities and possibilities of the larger picture, and, through it all, her gentle and dedicated spirit empowered her to serve well as executive director of FFRP. She drew together diverse communities to develop, guide and adhere to a vision and a mandate as stewards of a truly wondrous part of creation. Jo Ellen is a gift to all of us and to Fiscalini Ranch Preserve.

- Fr. Mark Stetz, former FFRP Board Member

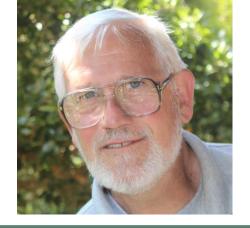


MESSAGE FROM TED SIEGLER, TREASURER

Friends of the Fiscalini Ranch Preserves complies with all relevant federal and state laws governing nonprofit financial management.

During 2019, FFRP incurred \$204,000 of operating expenses. Operations were supported by \$28,000 in donations, \$30,000 of membership renewals, \$17,000 of fundraising revenues, a grant of \$5,000 and about \$2,000 of other revenue. These sources constitute approximately 40% of the total spending. The remaining 60%, or \$122,000, was withdrawn from FFRP's reserves and long-term investments.

By policy, FFRP maintains cash and reserves equivalent to approximately two years of spending. The purpose of these reserves is to protect against negative markets and associated revenue impacts. At the end of 2019, FFRP held almost \$407,000 in cash and short-term reserves.



At the end of 2019, FFRP's long-term investments totaled almost \$4 million. During 2019, FFRP had total investment income of \$614,000 of which \$600,000 was attributed to long-term investments, reflecting extremely positive investment markets.

However, the one-year returns must be viewed in a larger context. Overall, the 10-year returns on FFRP's long-term investments is approximately 6%. When measuring the value of the long-term investments after the effects of inflation and withdrawals for spending, FFRP has maintained the purchasing power of the original funds invested. This is an indication of a healthy balance between using the funds for FFRP's important current work and protecting these funds for FFRP's perpetual needs.

2019 FINANCIAL PERFORMANCE

Revenues and Support	
Donations	68,889.86
Fundraising	16,823.96
Grants	5,000.00
Membership Dues	30,300.00
Interest and Dividend Income	90,902.52
Net Realized and Unrealized Gains on Investments	523,213.56
Other	2,315.44
Total Revenues and Support	737,445.34
Expenses	
Programs	58,702.27
General and Administrative	145,162.62
Fundraising	806.59
Total Expenses	204,671.48
Change in Net Assets	532,773.86
Net Assets - Beginning of Year	3,854,280.56
Net Assets - End of Year	4,387,054.42

Financial statements are unaudited

Assets	
Current Assets	
Cash and Cash Equivalents	406,699.71
Inventories	4,213.62
Total Current Assets	410,913.33
Property and Equipment Net of Accumulated	
Depreciation	15,545.71
Long-Term Investments	
Endowment	717,335.51
Board Designated Endowment	2,894,255.86
Other	349,915.56
Total Long-Term Investments	3,961,506.93
Other Assets	506.21
Total Assets	4,388,472.18
Liabilities and Net Assets	
Liabilities	
Payroll Tax Liabilities	1,250.76
Sales Tax Liabilities	167.00
Total Liabilities	1,417.76
Net Assets	4,387,054.42
Total Liabilities and Net Assets	4,388,472.18

SINCERE THANKS TO OUR GENEROUS DONORS

Please join these loyal donors in supporting the Ranch.

\$2,000 and up

Jim & Elaine Salvatore
June Snyder
Jacquelyne Temkin
The California
Wellness Foundation
Suzy & Ted Siegler

\$550 to \$1,000

Adelina Alva-Padilla Stephen Betz Kat McConnell Evan Wride

\$500

Teresa Brown
Peggy DeForest
Susan Hershenson
Judi Jaeger
Helen Pekny
Steven Rau
Benjamin Sandler
Charles Stauffer

\$101 to \$400

Karl Kohler Pierce Chamberlain III **Iacqueline Diamond** Jim O'Grady Lil Nelson Philip Bailey Io Ellen Butler Carol Chubb **Julian Crocker** Lizabeth Maynard **Judy Rollins** Iane & Pete Urbelz **Bob Detweiler** Donna Heinze Andy Pickar **Catherine Armstrong** Kelly Johnson **Joyce Lamb**

\$100

Victoria Alba Katrina Alexy **Becky Beagle** Terry Bergen **Howard Bolinger Ierry Borowick** Todd Bria **Rupert Chowins Penny Church Doris Dvt Eleanor Etter** Lisa and Phil Ferneau Patrick Fogarty Ruth Frey **Christine Glass** Gail Hammerschmidt Bricky Hirigoyen **Bob Hyland** Rob Iones Vicki Kack

Bill Koepp Richard Lee James Luxon Janet Meyers Dennis Ready Joyce Renshaw Judy Schuster Mark Shinbrot Mark Sternberg Thomas Trout Scott Van Dellen Ginger Wesner Russ Wiggins Janann Winburn

Plus 50 additional generous donors

Donations were made in the names of:

Carol Bader
Penny Betz
Lorena Border
Carol Budes
Patrick DeSantis
Farin Rose Hook
Verona Oliver
Jerry Praver
Ken Renshaw
Vicky & Jack Yapp



WE ARE GRATEFUL FOR OUR MEMBERS' SUPPORT

Memberships make FFRP's work possible. Please join or renew your Membership.

\$1,000 Conservator

James & Lauren Kranzthor David & Nancy Lacey Kat McConnell Catherine Ryan Hyde Hope Schneider



\$500 Protector

The Parral/Andrus Family
Michael Armstrong
Daniel Bresnan
Teresa Brown
Nancy Catherman
Stewart & Connie Edwards
Richard & Maribeth Ellsworth
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\$250 Guardian

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Paul & Casey Nugent
David & Cindy Pierson

Joyce Renshaw
Carson & Sonja Smith
David & Cynthia Stiles
Michael & Gail Thomas
The Frahmann & Tieman Family
Sharky & Nancy Warrick
Barry & Laurie Weaver
The Wellington & Brovar Family



WE ARE GRATEFUL FOR OUR MEMBERS' SUPPORT

Every Membership protects and enhances the Ranch.

\$100 Steward

Dena & Helmut Kuhn Madeleine Perrone Lyn Baker Carol Bean **Ianet Beaton** The Allan & Beck Family Terry Bergen **Brent & Susan Berry** Teresa Borstelmann Jane & Kevin Boylan Cathy & Steve Brody Kathleen Brown The Snell & Buntz Family Patricia Bunyard Joseph Burdullis Claire Butler Laverne & Sonia Caldeira

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Ginger Wesner
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Cort & Patricia Willmott
Janann Winburn

And more than 100 additional members!



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John Nixon, Secretary
Ted Siegler, Treasurer
Walt Andrus
Bob Detweiler
Susan Loganbill
Carmen Peterson
Joyce Renshaw
Gail Robinette

Kitty Connolly, Executive Director Barbara Beuche, Assistant to the E.D

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Bruce Mumper Suzy Siegler Mark Stetz Jo Ellen Butler, Executive Director





Friends of the Fiscalini Ranch Preserve is a 501(c)(3) public benefit corporation supported by donors, members, and volunteers.

EIN: 91-2161009

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